



**FOUNDATIONS
FOR SUCCESS**

WEEK 1

Gatekeeper Policies and Life on Your Terms

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**Foundations for Success Inc.
and Candi Graf**

presents

**“Gatekeeper Policies
and Life on Your
Terms”**

**Part of the FFSH Formula Mentorship Series...
“Conquering Fear with Knowledge”**

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Foreword

Welcome to The Foundations for Success!

I'm Candi Graf, Founder & President of a mentoring program that was inspired to help struggling visionaries in the real estate community develop the skills required to **Pay Off Your Mortgage and Debts in About ¼ of the Time and Learn How to Make \$\$\$ Buying and Selling Houses**. Through years of tremendous successes and failures, doing over 650 deals, I've been able to compile a system of best practices, contracts, contacts, and procedures that will enable you to walk into almost any situation armed with enough knowledge to make informed decisions and avoid risks.

I'm so pleased to be able to share my system with anyone who has the guts to take the future into their own hands and secure their financial freedom. Our company's motto is "*Conquering Fear with Knowledge*," and there is plenty to fear in this industry if you are not aware of what opportunities you have before you. No two deals that you make will be the same because, when armed with knowledge and a head full of enthusiasm, you will find it fun to look for new directions to apply my proven techniques and **Make Money** doing it!

These techniques are all designed to show you the options you have to make the best deals that you can. Each week I supply my members with a new topic designed to inform and enlighten.

Each topic is presented with an actual deal that I've personally done or a situation that I've faced. This is a people business so always try to remember to treat all of your potential clients with respect, and conduct your business as ethically as you can...happy clients can be your best source of referrals!!!



Gatekeeper Policies and Life on Your Terms:

I was reminded of a time in my life when I didn't know if I would be alive at the end of the year. One week after the loss of my marriage, I was diagnosed with stage II cancer. Talk about a wake-up call!

One of the biggest things I learned that year was to appreciate every moment that I was alive, and I absolutely refused to allow anything negative: words, people, or thoughts, into my world. I call this my strict Gatekeeper Policy.

I have talked to so many people who have gone through similar wake-up calls in life, but years later they find themselves back to being stressed out and not living life on their terms; not living as if every day could be their last.

Homework:

1. In a journal, write down all your hopes, dreams, desires, etc. Write all the things you WANT to have and achieve in life.
2. Beside those WANTS, write WHY you want them.
3. Then, beside the WANTS and WHY'S, write why you DESERVE to have them; this is the tricky part. So many people struggle with this one because wanting is so different from deserving. If you are struggling to find a reason WHY try this: *because God loves me, and it is His divine vision for my life.* If that is the only reason, then that is enough.
4. Beside each one, set a date for achieving it. Every day, you need to be making choices that support you getting closer to your WANTS. You must avoid doing things that will move you further from your WANTS. The best way I have found to do this is to stop thinking of your WANTS – the future life you desire to have someday – and start thinking from your future self as if you are already that person in that life.

Think of it this way, you need to create boundaries that filter what can and can't be a part of your life. I call it having strict GATEKEEPER POLICIES. If something or someone is not going to move me closer to my WANTS, they will not get past the GATEKEEPER, period!

The Foundations For Success is my unique trademarked program designed to show you how to take control of your financial future and achieve the life you want in the shortest time possible.

*Blessings,
Candi Graf*

***Living Life on
Your Terms is
your Right!***



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